



PROSPECTIVE SAC MEMBER APPLICATION

The Supplier Advisory Council (SAC) is comprised of CEOs and owners of sub-tier supplier companies within the aerospace and defense supply chain. The purpose of the SAC is to ensure SEA is guided by continuous feedback from suppliers participating in the industry conversion -- the SEA Lean Enterprise System (SEA LES). There are three main areas of focus for the SAC: 1) Expand SEA customer and supplier Involvement; 2) Advise SEA on strategies to accelerate industry transformation; and 3) Champion SEA Value Streams.

Expectations of Prospective Members:

- A SAC member in good standing with membership fees current
- Phase 4 status
- SEA certification - optional
- Site Visit Ready - optional
- Owner, CEO, or most senior officer participates
- Significant ongoing improvement track record or sustained high level in on-time, PPM quality, sales per employee, and inventory turns performance
- Willing to be coached in the development of Keynote Presentation
- Willing to host 1-2 site visits per year* - supplier and customer attendance
- SAC members will submit SEA Monthly Report (even after certification)

SAC Member Responsibilities:

- Host Benchmark Site Visits*
- Speak at customer supplier conferences*
- Speak at SEA CEO conferences
- Take Supplier Team Visit to target customers
- Speak at industry or trade conferences on behalf of SEA
- Serve as SAC Chair - optional

* - requires SEA certification and site visit ready status

Candidate Information:

Candidate Name: _____ Title: _____

Company Name: _____

Telephone: _____ E-mail: _____

Complete the following information:

1. Describe where you are in the implementation of the SEA Roadmap?
2. Describe how you believe you can contribute to SEA as a member of the Supplier Advisory Council?
3. What do you wish to get out of your participation in the Supplier Advisory Council?

Signature: _____

(Candidate Signature)

Date: _____

SAC Member Incentives

Performance	Incentive
Host Benchmark Site Visit	\$2,500
Speak at Customer Supplier Conference	\$1,000
Speak at SEA CEO Conferences	\$1,000
Take Supplier Team SEA Visit to Target Customer	\$1,000
Speak at an Industry or Trade Conference on Behalf of SEA	\$500
Serve as SAC Chair for one year	\$5,000

NOTES:

- SAC members receive a 10% discount on the full audit.
- Credits towards following year membership may not exceed \$7,500; incentives are for each appearance.
- Policies and procedures apply.